# ADVERTISE WITH UGLFTRAP





# ADVERTISE WITH WOLF TRAP

Half a million patrons visit Wolf Trap's three venues—the Filene Center, The Barns at Wolf Trap, and Children's Theatre-in-the-Woods—annually to experience a diverse lineup of more than 100 world-renowned and up-and-coming artists. Advertising with Wolf Trap provides visibility and connection with this vibrant community of arts lovers.

# **DIGITAL ADVERTISING**

Reach Wolf Trap patrons before, during, and after the show through digital advertising. Patrons use Wolf Trap's official website and e-newsletters to learn about local dining options and hotel accommodations that enhance their experience.



# WOLFTRAP.ORG OFFICIAL WEBSITE

The WOLFTRAP.ORG Visit Page provides excellent opportunities to showcase your business to 2.1 million unique website visitors.

Logo/image + description/offer + link

**\$1,000** for **1 year** 



# **E-NEWSLETTERS**

Wolf Trap's e-newsletters are jam-packed with exciting show announcements, upcoming performance highlights, and in-depth news about Wolf Trap Foundation. E-newsletters are sent out every other Tuesday to an opt-in list of over 190,000.

Logo/image + description/offer + link

**\$1,750** (per insertion)

## **BEST VALUE: E-NEWSLETTER + WEBSITE**

Listing on WOLFTRAP.ORG for 1 year + inclusion in 2 Wolf Trap e-newsletters \$4,500

# WEBSITE & E-NEWSLETTER AD SPECS

- Hi-res logo at 300 DPI
- Acceptable file formats are JPG, EPS, PNG, or GIF
- Description/offer should be 50 words or less

# SUBMISSION REQUIREMENTS

Send copy, logo, and click thru link to advertising@wolftrap.org.

# PROGRAM BOOK ADVERTISING

With Wolf Trap's two program books—*Center Lines* for summer performances at the Filene Center and *Timbre* for shows at The Barns—businesses have found one of their most effective and successful marketing investments.

# **CENTER LINES**

The **summer program** book for the Filene Center at Wolf Trap National Park for the Performing Arts.



# **TIMBRE**

The program book for **fall and spring** performances at The Barns at Wolf Trap.



# **REACH**

Reach: 108,000Circulation: 43,100Venue Capacity: 7,000+

Five-month summer season runs May-September. Print programs are distributed free to all patrons 90 minutes prior to select performances.

# **RATES**

Outside Back Cover: **\$12,000**Full Page: **\$1,600** (per insertion)

Half Page: **\$1,000** (per insertion)

Quarter Page: **\$650** (per insertion)

All ads are full color.

## **PUBLICATION SCHEDULE AND DEADLINES**

Printed copies of *Center Lines* are available for select summer performances. Artwork submission deadline is **6 weeks** prior to the performance date.

Contact <u>advertising@wolftrap.org</u> | 703.255.1914 for current publication schedule.

### **REACH**

Reach: 43,000Circulation: 17,330Venue Capacity: 382

Eight-month season runs October-May with approximately 80 performances. Programs are distributed free to all patrons 90 minutes prior to performances.

# **RATES**

Covers (full color):

Outside Back: \$10,000
 Inside Front or Back: \$9,000

Full Page (black and white): **\$2,500** 

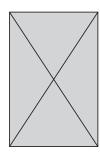
Half Page (black and white): \$1,900

Quarter Page (black and white): \$1,300

# **DEADLINES**

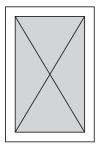
Space reservation: **August 1**Art Deadline: **August 15** 

# PROGRAM BOOK AD **SPECIFICATIONS**



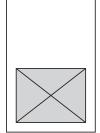
# Full Page Bleed

Trim: 5.25" width x 8.25" height Live Area: 4.75" width x 7.75" height Bleed: 5.5" width x 8.5" height



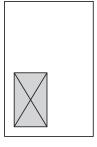
# Full Page Non-Bleed

4.5" width x 7.5" height



### Half Page

4.5" width x 3.5" height



### **Quarter Page**

2.125" width x 3.5" height

If submitting a black and white ad, please use black only-not rich or process black.

Submit files as a Press-Quality PDF. All images should be high resolution (300 DPI).

\*Full page, half page, and quarter page ads may be in black and white or full color depending on which publication is selected

\*Advertisements referencing Wolf Trap must say "Wolf Trap Foundation"

# **WOLF TRAP'S AUDIENCE**

# **AGE**

18-34: **18%** 35-54: **42%** 55-64: **23%** 65+: **17%** 

# **EMPLOYMENT**

Full time: 65% Part time: 13%

Not employed: 22%

# **EDUCATION**

College Graduate: 64%

Have a Post

Graduate Degree: 40%

# **MEDIAN HOUSEHOLD** INCOME \$150,075

# RESIDENCE

VA: **59%** MD: 27% DC: 10% Other: 4%

# **FEMALE**

51%

# MALE

# 49%

# **ETHNIC GROUP**

White: 70% Black: 17% Hispanic: 9% Asian: 8%



The Barns at Wolf Trap

Photos by Carolin Harvey, A.E.Landes Photography, and Scott Suchman.